

## **Manoj Jain**

*Managing Director*

*Shriram Life Insurance Co Ltd*



Manoj Jain, 50 is the Managing Director of Shriram Life Insurance Ltd. In his earlier stint as CEO & Whole time director from April 2012 to March 2016, he transformed Shriram Life into a Pan India Company & registered a consistent growth of over 20% CAGR on all key business parameters of business as against the industry growth of 10%. Manoj is a good team builder, always leading from the front . He ensures focus on basics of business and is stickler to timely execution. Based on his stupendous performance Mr Manoj has been elevated as Managing Director of Shriram Life from April 2016

Manoj has over 28 years of rich and varied experience in the financial services domain, and has over 17 years in the life insurance industry. In his earlier stint with Shriram Group as Managing Director of Shriram Fortune Solutions Ltd, Manoj has built a formidable financial service distribution company & has successfully brought a strategic foreign investor “Leapfrog investment” and placed 14% equity on a rich market valuation.

Prior to joining Shriram group, Manoj has worked as founder member with HDFC Standard Life (2001 -2007), Tata Motor Finance Ltd,( 1994-2000 ) a leading NBFC in India, (Lending business- Vehicle finance, Equipment finance, Consumer durable finance) & 20th Century Finance Corporation (1990-1993) an NBFC which later converted into Centurion Bank, (later merged with HDFC Bank Ltd)

Manoj was a partner in a Dubai Based LLC, M/s Shriram Marketing & Finance Co ltd ,Dubai, in the business of offering loans & saving products to Non-resident Indians in Dubai & GCC Countries.

Manoj has attended several MDP programmes both in India and abroad, and has extensively travelled abroad in countries like USA, UK, Singapore, South Africa, Australia & other countries in last 5 years.

## Awards & Recognition

- Manoj was awarded CEO of the year at ABP News– Banking: Financial Services & Insurance Awards for 2 consecutive years, 2015 & 2016 at Mumbai
- World leader Business Person award by World Confederation of Business Washington D.C., in July 2016
- Excellence in Business Leadership award by world confederation of Business Washington D.C., in July 2016

## Under Manoj leadership, Shriram Life Insurance won the–

- International Quality Crown Award London in November 2017 by Business Initiative Directions (BID)
- International Arch of Europe for Quality and Technology Award, Frankfurt by Business Initiative directions (BID) in April 2015.
- The prestigious India Insurance Award as the Insurer with Best Non Urban Coverage in 2015& 2016
- Madras Management Association (MMA) Award for Managerial Excellence 2015 in Service Sector in July 2015.
- Best Life Insurance Company by Asia Banking, Financial Services and Insurance Excellence Awards in Insurance Sector held in Singapore in August 2014.
- Best Life Insurance Company award -BFSI Sector in the year 2015 & 2016 by World HRD Congress and ABP News.
- Underwriting Initiative of the year (Insurance Sector) award from Star of the Industry Awards in Feb 2013

## Professional and Social Affiliations of Mr Manoj

- Former Director - Shriram Wealth Advisor's Limited, Mumbai – India
- Active Member of AIMA (AllIndia Management Association - India)
- Served as Member in CII Committee on Pension and Insurance in the year 2014 -2017
- Served as Member on the various committee formed by IRDAI & Life Council on various insurance reforms from 2012 -2017
- Served as Advisory Member on the Board of Birla Institute of Management & Technology (BIMTECH) Delhi – India
- Served as Advisory Member on Board of Amity Institute of Insurance & Actuarial Sciences, Delhi – India
- Active Rotary Club Member for last 15 years, Served as Secretary of Indore Main in 1999

## EDUCATION

**MASTERS IN BUSINESS ADMINISTRATION (MARKETING) (1989)** FROM Faculty of Management Studies, Sagar, MP - India

**BACHELOR OF SCIENCE IN MATHEMATICS ,(1987)**FROM University of Sagar, MP – India

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